Leslie Cristea
The Coach for REAL

YOUR LOCAL REAL ESTATE RESOURCE IN THE 757

Ready to BUY a home?

Meet with Me!

ENTER into Buyer Broker agency relationship

Working with an Agent

DETERMINE your purchasing power with mortgage pre-approval

ANALYZE your wants & needs with your agent

TOUR properties together

YES! We found your dream home. What's next?

DECIDE key elements of your offer (price, deposit amount, dates & contingency clauses)

Have your agent **PREPARE YOUR OFFER** (Purchase Agreement)

Agent Presents & Negotiates your offer

Offer Acceptance
Earnest Money Deposit

SELECT a title company or lawyer to complete closing documents

Arrange for insurance on your new home

Make moving arrangements

Completion date Money & title are exchanged on your behalf

Possession date!

The work is done, enjoy your new home!

FIT REALTY

www.lesliecristeasellshomes.com

EQUAL HOUSING OPPORTUNITY